

## Message Text

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ACTION EA-09

INFO OCT-01 EB-07 ISO-00 /017 W  
----- 100705

R 240718Z AUG 76  
FM AMCONSUL SURABAYA  
TO AMEMBASSY JAKARTA  
INFO USDOC WASHDC  
SECSTATE WASHDC 0905  
AMCONSUL MEDAN

UNCLAS SURABAYA 0483

E.O. 11652: N/A

TAGS: BEXP, BTIO, ID

SUBJECT: SUGAR INDUSTRY: POSSIBLE TRADE OPPORTUNITY

1. WITH THE TENDER FOR SIX NEW MILLS ON JAVA NEARLY COMPLETED, CONSULATE BELIEVES THAT ADDITIONAL OPPORTUNITIES IN SUGAR EXIST.
2. DURING RECENT WORKSHOP ON STANDARDIZATION OF SUGAR EQUIPMENT HELD IN JOGYAKARTA, AGRICULTURE MINISTER THOJIB HADIWIJAYA CALLED FOR REHABILITATION AND STANDARDIZATION OF EQUIPMENT IN 54 PREWAR MILLS ON JAVA.
3. CONSULATE BELIEVES THIS DEVELOPMENT CONSTITUTES A TRADE OPPORTUNITY FOR AMERICAN FIRMS. WE REMEMBER THAT KATY FULTON'S BID REF PARA 1 INCLUDES PACKAGE OFFER OF A REPAIR SHOP CAPABLE OF ALSO SERVING NEIGHBORING MILLS.
4. FIRST PHASE WOULD BE CONSULTING SERVICES FOR A STANDARDIZATION DESIGN.
5. FOLLOWING PHASES WOULD BE SUPPLY OF EQUIPMENT AND/OR LICENSING OPPORTUNITIES.
6. REQUEST EMBASSY CHECK FOR FURTHER INFORMATION WITH DEPARTMENT OF AGRICULTURE JAKARTA.

BROWER

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## Message Attributes

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